



Green Certified and Non-Certified New Home Sales

September 2007 - December 2008

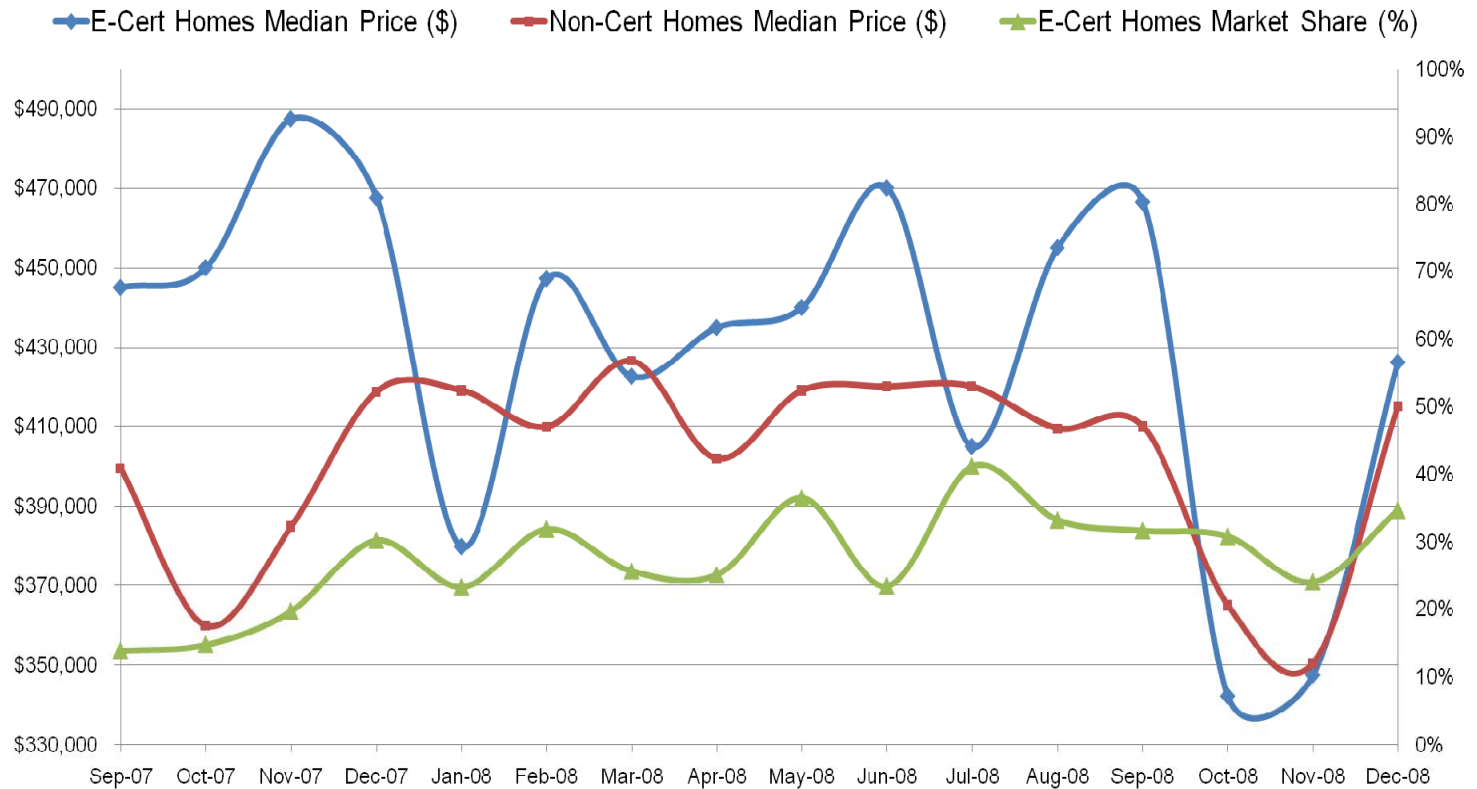
By GreenWorks Realty
www.greenworksrealty.com

Compiled from Northwest Multiple Listing Service Sales



Seattle Single Family Homes Built 2007 or Later Certified Built Green, Energy Star, and LEED For Homes

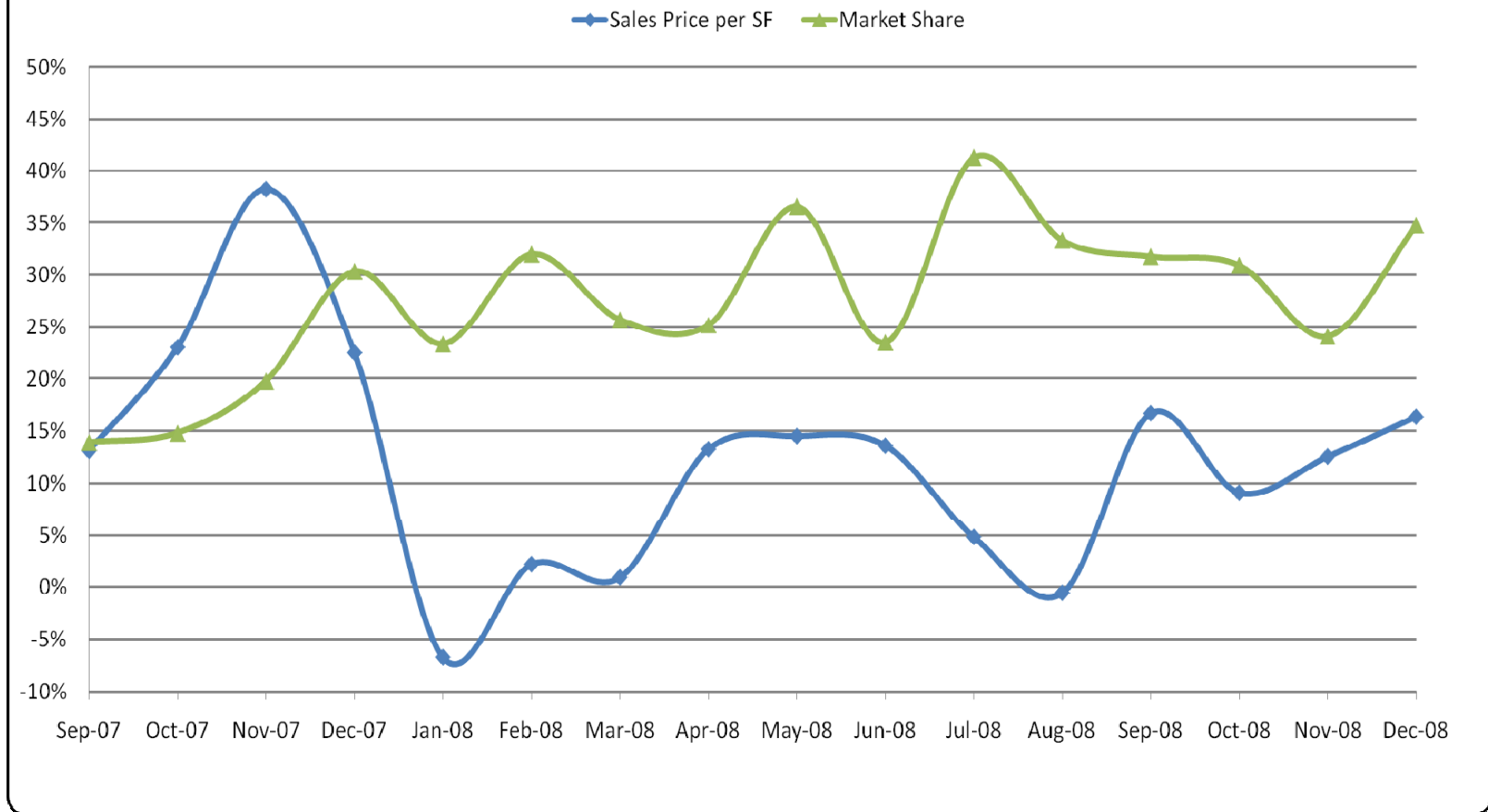
Environmentally Certified and Non-Certified New Homes Sales in Seattle





Seattle Single Family Homes Built 2007 or Later Certified Built Green, Energy Star, and LEED For Homes

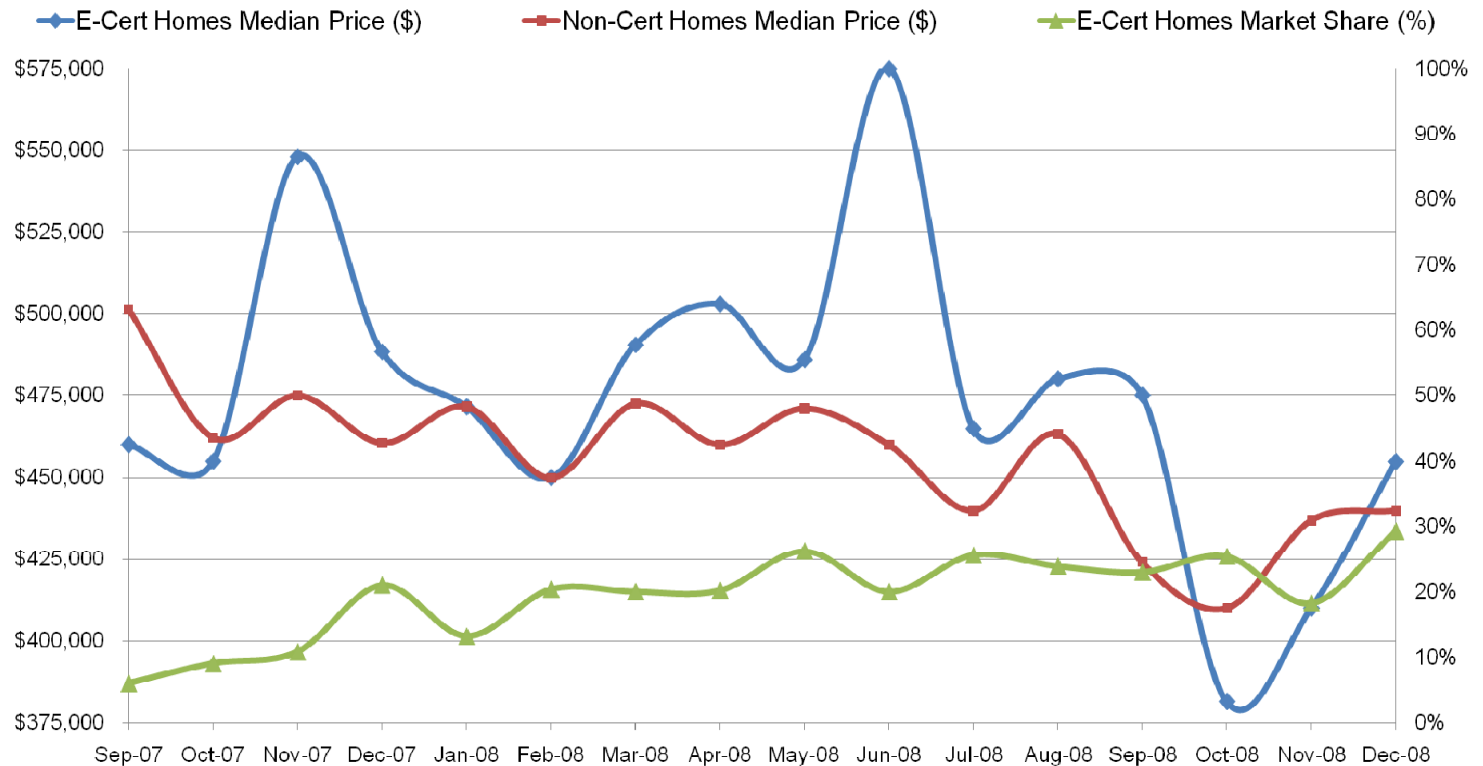
Environmentally Certified Homes as a Percentage of Non Certified Homes - Seattle New Home Sales





King County Single Family Homes Built 2007 or Later Certified Built Green, Energy Star, and LEED For Homes

Environmentally Certified and Non-Certified New Home Sales - King County





King County Single Family Homes Built 2007 or Later Certified Built Green, Energy Star, and LEED For Homes

**Environmentally Certified Homes as a Percentage of Non Certified Homes - King
County New Construction (Built Green, Energy Star, LEED)**





Seattle Single Family Homes Built 2007 or Later Certified Built Green, Energy Star, and LEED For Homes

	Non Certified	Certified Homes	% Diff
# of homes sold	1,194	474	28.4%
Median Square Ft	1,490	1,446	-3.0%
Median Sold Price	\$ 405,000	\$ 429,475	6.0%
Median Days on Mrkt	51	36	-29.4%
Price/SF	\$ 272	\$ 297	9.3%





King County Single Family Homes Built 2007 or Later Certified Built Green, Energy Star, and LEED For Homes

	Non Certified	Certified Homes	% Diff
Median Square Ft	2,335	1,779	-23.8%
Median Sold Price	\$ 460,000	\$ 475,000	3.3%
Median Days on Mrkt	57	51	-10.5%
Price/SF	\$ 197	\$ 267	35.5%
# of homes sold	3,483	853	19.7%





King County Single Family Homes Built 2007 or Later Certified Built Green, Energy Star, and LEED For Homes

Percentage of Certified Homes in King County Cities

Area	# Certified	% Diff	Area	# Cert	% Diff
King County	853	100%			
Seattle	474	55.6%	Bothell	26	3.0%
Issaquah	79	9.3%	Auburn	32	3.8%
Kent	35	4.1%	Bellevue	17	2.0%
Renton	37	4.3%	Kirkland	14	1.6%



Snohomish County Single Family Homes Built 2007 or Later Certified Built Green, Energy Star, and LEED For Homes

Everett Environmentally Certified Homes

	Non Certified	Built Green	% Diff	Energy Star	% Diff
Median Square Ft	2,083	2,086	0.1%	2,129	2.2%
Median Sold Price	\$ 337,950	\$ 348,210	3.0%	\$ 363,000	7.4%
Median Days on Mrkt	40	74	85.0%	66	65.0%
Price/SF	\$ 162	\$ 167	2.9%	\$ 171	5.1%
# of homes sold	373	33	12.6%	45	17.2%

Snohomish County Environmentally Certified Homes

	Non Certified	Built Green	% Diff	Energy Star	% Diff
Median Square Ft	2,266	2,217	-2.2%	2,140	-5.6%
Median Sold Price	\$ 395,000	\$ 380,000	-3.8%	\$ 380,000	-3.8%
Median Days on Mrkt	71	103	45.1%	93	31.0%
Price/SF	\$ 174	\$ 171	-1.7%	\$ 178	1.9%
# of homes sold	2,079	180	12.5%	135	9.4%





Notes

- 1) Homes sold are from 9/1/07 to 12/31/08 unless otherwise noted
- 2) New Construction includes all homes built in the year 2007 and later
- 3) Energy Star homes also include a number of homes certified Built Green and LEED rated
- 4) Built Green certified include Energy Star homes and LEED rated homes
- 5) The percent of certified homes sold is a percentage of all homes sold
- 6) This report was prepared by GreenWorks Realty using data from the Northwest Multiple Listing Service. The NWMLS did not prepare this report.
- 7) GreenWorks Realty is not responsible for any errors, inaccuracies or omissions.
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The financial advantage of a GreenWorks Realty agent is their ability to communicate value to homebuyers in a friendly and professional manner. Many homebuyers need help to understand what makes a home “green”. GreenWorks Realty agents sell value yielding higher profits to sellers.



Client: Martha Rose Construction

GreenWorks Realty Team

19 Licensed agents
5 Licensed brokers
3 Certified New Home Sales
5 Masters degrees
2 Urban planning degrees
4 Built Green Professionals
1 Branding/design specialist

GreenWorks Realty was the first real estate brokerage in the country to specialize in green properties. The company was founded on the idea that a local neighborhood real estate office is the perfect place to build authentic relationships, greener lifestyles, and sustainable communities. Real estate professionals are at the heart of critical transactions bringing buyers and sellers together that often signifies a central transition point in people's lives. We drive our mission by focusing on the building blocks of sustainable community, green building and community designed properties. We are dedicated to meeting the needs of our clients through integrity and quality service.

We believe that every home can be a greener home that offers a healthy, cost-effective place to live, while reducing harm to our environment. To achieve this goal, we not only help clients find or sell existing green homes, we also offer a [Healthy Home Package](#), free to our clients who purchase a non-green home. The package includes a home assessment and customized report of retrofit priorities and simple upgrades to reduce energy consumption, improve indoor air quality, and enhance resale value.

GreenWorks is committed to our green values throughout our business practices. The company recently performed an in-depth carbon footprint analysis and implemented carbon reduction measures into our culture and policies. We are a [triple-bottomline](#) company focused on successful transactions and providing an unbeatable client experience.